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## Archer Adds NY Atty To Business Counseling, M&A Groups

By **Emma Cueto**

Law360 (April 26, 2021, 3:50 PM EDT) -- Northeast regional firm Archer & Greiner PC has added a New York partner to its business consulting and mergers and acquisition groups.

The firm announced Friday that James G. Smith has joined the firm. He comes aboard after 18 years at New York and New Jersey firm Tarter Krinsky & Drogin LLP and shortly after another Tarter Krinsky partner, litigator Anthony Dougherty, joined Archer in January.

Smith's practice focuses on complex securities, corporate transactions, investment management and corporate law, according to his firm biography. His past clients have included investment fund managers for a variety of types of funds, as well as companies in industries ranging from real estate to energy to consumer goods, his biography said.



Jim G. Smith

He also has experience representing issuers, underwriters and investors in public and private offerings, as well as in compliance and corporate governance matters, according to the firm.

Smith, who joined the firm last month, told Law360 Pulse that his addition is part of Archer's broader plans to expand the New York office, and that he was attracted to the idea of being part of that.

"Archer is a South Jersey- and Philly-based firm that has been growing in this region, and New York is the logical next step," he said. "So I thought this was an opportunity to really make a mark in growing this New York office."

He added that he made the decision to move in part because of Dougherty's departure, saying that the two had worked closely together in the past.

Smith believes Archer's platform will also help him to grow his practice and will benefit his clients, he added. For instance, he said, Archer's energy practice will likely be very helpful to clients he has in that industry, and its work in municipal and conduit bonds may be beneficial to clients who are also eyeing that space.

Smith is a graduate of Golden Gate University School of Law and holds an MBA from California State University at Hayward. He is licensed to practice in New York and California.

--Editing by Bruce Goldman.

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