



# Business Contracts: Top 10 Most Costly Mistakes

Speaking Engagements & Seminars

06.14.2017

Location: Cherry Hill, NJ

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**Robert T. Egan** and **Mark J. Oberstadt** will present at the National Business Institute's upcoming seminar "Business Contracts: Top 10 Most Costly Mistakes" in Cherry Hill, NJ.

**Wednesday, June 14, 2017**

**Competition Issues, Price, Payment, Reps and Warranties**

**Competition and Confidentiality Issues**

9:00 - 10:15, *Mark J. Oberstaedt* & Robert T. Egan

1. How Context Affects a Court's View of the Covenant (Enforceability and Interpretation)
2. Use of Set Liquidated Damages to Deter Breach of Non-Compete
3. Sale Structures Effect on Restrictive Covenants
4. Negotiating Non-Disclosure/Confidentiality Clauses
5. Non-Competes Gone Wrong (w/Examples)
6. Customer Non-Solicitation Clause Examples
7. Confidentiality/Trade Secret Issues
8. Intangible Asset and Intellectual Property Problems
9. Case Law Review, Trends and Examples

**When the Agreement Goes Bad**

2:15 - 3:30, *Mark J. Oberstaedt*

1. Proven Remedies for Breach
2. Negotiating Performance Issues (Personal, Quality, Changes, etc.)
3. Provisions for Elevating Negotiations/Decision Making
4. Dispute Resolution Provision Examples
5. Example of Tolling Agreements
6. Venue/Choice of Law Issues
7. Case Law Review and Current Trends

For more information and to register, visit: <http://www.nbi-sems.com/Details.aspx/Business-Contracts-Top-10-Most-Costly-Mistakes/Seminar/R-75597ER%7C?>

## Related People



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## Related Services

- Trade Secret Protection & Restrictive Covenants

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