



Gianfranco A. Pietrafesa to speak at seminar on Overcoming Legal & Valuation Issues in Chancery, Business & Family Proceedings

Speaking Engagements & Seminars

12.01.2015

Location: New Brunswick, NJ

Gianfranco A. Pietrafesa, a partner in the firm's Corporate Department, will participate in a seminar on legal and valuation issues in chancery litigation on Dec. 1st.

Learn what you need to know to easily overcome valuation issues, including:

FAMILY:

- Does Brown require that value be determined as fair market value without discounts?
- How to handle minority interests where the minority owner has no access to the control cash flows, i.e., he or she owns 40%, but receives 20% of the cash flow
- How should Work-In-Process (WIP) in a personal injury law firm be handled?
- Valuation of small minority interests in large professional organizations
- Does the agreement control?
- Who owns the goodwill?

CHANCERY:

- How to handle Oppression in LLC's, LLP's and Partnerships under the new statute.
- What are equitable adjustments and when would they be applied?
- When should discounts be applied under the extraordinary circumstances standard as interpreted in *Balsimedes*?
- If the court finds no oppression, do discounts apply? Is there even a buyout?

BOTH:

- Post valuation date events
- When would minority and marketability discounts be appropriate under extraordinary circumstances?
- When should a business be valued on what the owner receives as an owner (value to the holder) as compared to what he or she receives upon sale (value in exchange)? Does it make a difference?

Related People



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