

# Buying and Selling a Business: Panel Discussion with Industry Experts

**Speaking Engagements & Seminars** 

03.24.2015

Location: Philadelphia, PA

Are you considering buying or selling a business? Attend this seminar to learn from leading professionals. This moderated panel will walk-through hypothetical transactions and explain the roles that each would take and share their insights based on years of experience. Some of the topics that will be addressed include:

- Potential pitfall issues
- Valuation
- Due diligence
- Deal structures
- Sources of financing
- Building a team of professionals to help you through the process

#### **FEATURED SPEAKERS**

Moderator:

Salvatore M. DeBunda, Esq., Archer P.C., Partner

Panelists:

Daniel J. Astolfi, RBS Citizens Bank, SVP and Team Leader

B. Andrew Schmucker, Delancey Street Partners, Managing Partner

Deborah A. Hays, Esq., Archer P.C., Partner

G. Daniel Jones, CBIZ, Managing Director

Walter (Skip) Maner, NewSpring Capital, General Partner/Board Member

## **DATE**

Tuesday, March 24, 2015

**AGENDA** 

8:00 - 8:30 a.m.—Registration and Networking

8:30 - 10:30 a.m.—Program 8:30-8:35 a.m.—Introductions 8:35-9:20 a.m.—Hypothetical #1

9:20-10:05 a.m.—Hypothetical #2

10:05-10:35 a.m.—Q&A from the Audience

#### **LOCATION**

Union League of Philadelphia Meeting Room TBA 140 S. Broad Street Philadelphia, PA 19102

# Co-sponsors:









## **EDUCATIONAL CREDITS**

Continuing Legal Education: PA 2.0, NJ 2.4 (general/substantive - pending approval)

Continuing Professional Education: 2.5 NJ CPE credits (In accordance with the regulations of the New Jersey State Board of Accountancy, CPE credits based on a 50-minute hour)

## **TO REGISTER**

Email rsvp@archerlaw.com or register online using the link below:

http://events.constantcontact.com/register/event?IIr=n6xbr9cab&oeidk=a07eaje0g7d55cd3593

# Related People



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Of Counsel

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# **Related Services**

Business Counseling

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