ARCHER & GREINER PC
ATTORNEYS AT LAW

Mergers & Acquisitions

Overview

M&A lies at the heart of our business counseling practice and we have established a strong reputation working on transactions of varying sizes and complexities, advising both public and private companies, across a broad range of industries. Whether the transaction is an acquisition, a merger, a joint venture or a disposal of a company or business, our clients look to us for advice on structuring, for guidance on the unexpected complexities which so often arise and for support on negotiation. They also look to us for the execution skills needed to document and complete deals efficiently.

We act for a diverse client base, from start-ups to Fortune 500 and middle-market companies, through to family-run businesses, providing market-leading knowledge to achieve the best possible outcome. Through our team approach, we draw upon the deep bench strength of our supporting practices relevant in an M&A transaction, including tax, intellectual property, labor and employment, employee benefits, immigration, real estate, environmental, securities, regulatory, government contracts, antitrust, finance, and bankruptcy.

Our counsel includes all stages of the M&A process – deal structure, entity formation, legal due diligence, negotiating and drafting transaction documents, regulatory compliance and approvals, federal and state securities laws compliance, and dealing with post-closing matters, such as transition and integration.

We deliver the full range of services which apply to a variety of transactions, including:

- Stock purchases
- Asset purchases
- Mergers, consolidations and other deal structures
- Divestitures, such as spinoffs and split-offs
- Joint ventures and other strategic alliances
- Distressed company transactions through bankruptcy or other insolvency procedures
- Sales to, and purchases or investments by, private equity firms
- Cross-border transactions

For us, M&A work is about far more than just "doing the deal." It is about forging a relationship in which we are advisors and partners, and we take pride in supporting our clients as they expand across their markets.

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