



Insurance Recovery & Counseling

Overview

Archer's Insurance Recovery and Counseling Group holds insurance companies accountable. Our extensive experience and knowledge of the insurance industry allows us to navigate the labyrinth of complex policy forms and insurance company strategies to maximize coverage for our commercial policyholder clients. We have a proven track record of success in negotiating and litigating a broad array of first-party and third-party claims for coverage, including Commercial General Liability (CGL), Professional Liability/Errors and Omissions Liability (E&O), Directors and Officers Liability (D&O), Commercial Property, Business Interruption, Premises Liability, Products Liability, Cyber, and Employee Dishonesty and Commercial Crime. Archer's insurance attorneys have successfully represented policyholders in landmark insurance cases that established important legal precedents.

For first-party claims, we assist the policyholder in every step of the claims process. We consult with the policyholder to understand the nature and scope of the loss so it is timely and properly tendered to the insurance company. We guide the client in preparing a proof of loss that properly triggers coverage and avoids potential policy exclusions and limitations. And we negotiate directly with the insurance company, as needed, to ensure the policyholder obtains the coverage to which it is entitled.

For third-party claims, the potential exposure to the policyholder is often unknown when the claim is first asserted. Archer's insurance attorneys will review the client's insurance program to assess all potentially responsive policies so that the claim is tendered to the proper insurance companies. If the insurance company agrees to provide coverage subject to a reservation of rights, we counsel the clients so they understand the bases of the reservation and monitor the claim through resolution and settlement.

Ultimately, if the insurance company wrongfully denies or limits coverage, Archer's experienced trial attorneys will intervene to advocate for the client and, if necessary, initiate litigation. Archer has developed an insurance litigation team of partners, associates, paralegals and support staff that has the ability to analyze complex coverage issues and present them concisely, creatively, and persuasively to a court.

Importantly, successful coverage outcomes often depend on the sufficiency of a company's insurance program. We work with the firm's commercial clients and their brokers to assess and identify business risks, consider the adequacy of the client's present insurance program, and develop a comprehensive insurance program that properly and adequately addresses those risks within the parameters of the client's financial capabilities.

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Related Services

- Bankruptcy
- Business Counseling
- Business Litigation
- Construction Litigation & Real Estate Litigation
- Corporate Compliance, Investigations & White Collar Defense
- Data Privacy & Cybersecurity
- Environmental Law
- Labor & Employment

Related People



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