Archer & Greiner Opens 5th NJ Office With Atty Duo Hire

In the News

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Law360 Pulse recently featured Archer's expansion into Cape May County, reporting on the opening of the firm's new Cape May Court House office and the addition of partners Louis DeLollis and Lyndsy Newcomb, who join the firm from Cape May County-based Monzo & Catanese. Partner Alexis Batten, who previously practiced from Archer's Voorhees and Red Bank offices, will also be based in the new location.

In its coverage, Law360 explored the circumstances behind the expansion, the attorneys' decision to join Archer & Greiner, and the firm's broader strategy of growing its presence in the communities where its clients live and do business.

Located at 1 Enterprise Drive in Cape May Court House, the new office marks Archer's fifth location in New Jersey. The firm plans to continue developing the office, with an emphasis on attracting attorneys who share its culture and commitment to client service.

As Law360 reported, Louis and Lyndsy had been considering a move for several months before discussions with Archer developed into plans for a new Cape May County office. Both attorneys were looking for a firm that could provide additional resources and opportunities to better serve their clients while allowing them to maintain the relationships they had built throughout their careers in the region.

Louis, who has spent his career in Cape May County, emphasized the importance of having experienced legal counsel with a genuine understanding of the local community. He told Law360, "Having spent my career in Cape May County, I understand how important it is for individuals and businesses here to have access to experienced counsel who knows the local community. Archer gives us the support of a full-service firm with deep experience across many practice areas, allowing us to address more of our clients' needs and connect them with additional resources as their businesses and personal interests evolve."

He also discussed his familiarity with Archer through previous professional dealings with the firm's attorneys, noting that those interactions gave him considerable respect for the firm's work. "This is a firm that has a lot of great people and people who are great at what they do," he told Law360.

For Lyndsy, the move represented an opportunity to broaden the services available to clients while continuing to work with the individuals and businesses she has served throughout her career. "Joining the firm is an exciting opportunity to bring more to the clients and community we have served throughout our careers," she said. "We've always valued the relationships we've built here and the chance to work with people and businesses we know. As part of Archer, our clients can turn to us for a far wider range of legal needs while continuing to work with attorneys they know and trust, right here in Cape May County."

Law360 also spoke with Archer president Marc Rollo about the firm's decision to establish a physical presence in Cape May County and the role the expansion plays in its broader regional growth strategy. He explained that the firm's growth has consistently been guided by its commitment to being accessible to clients and establishing a presence in the communities it serves. "Archer's growth has always been driven by our commitment to being where our clients need us. Expanding into Cape May County is a natural next step in our strategic growth throughout the region. We see tremendous opportunity to serve the businesses, individuals, and communities here, and we believe the best way to do that is to have attorneys who are part of those communities."

He also highlighted the significance of bringing together three attorneys who live in Cape May County and have longstanding connections to the area. "Louis and Lyndsy have spent their careers building relationships and serving clients in Cape May County," he said. "With Alexis also joining them, we are bringing together attorneys who know this region and are invested in its future, backed by the full resources of Archer."

Marc told Law360 that the new office has approximately 2,600 square feet of space and is designed to accommodate future expansion. The firm expects to grow the location over time by adding attorneys who are a strong fit with its culture.

The Law360 story also detailed the professional backgrounds and practices of the attorneys who will anchor the new office.

Louis spent 13 years with Monzo Catanese DeLollis before joining Archer & Greiner. His practice encompasses corporate and business law, commercial transactions, real estate and land use matters, and business succession planning. He advises corporations, established businesses and emerging companies on entity formation, mergers and acquisitions, financing, commercial agreements, real estate transactions and development projects. He also handles New Jersey liquor licensing matters and assists individuals and families with estate and trust planning.

In addition to his legal practice, Louis maintains an active role in the Cape May County community. He serves as solicitor to the Cape May County Chamber of Commerce and the Cape May County Education Foundation and as treasurer of the Cape May County Chapter of Habitat for Humanity. He previously practiced with Cooper Levenson PA and earned his law degree from Rutgers University School of Law, along with an MBA and undergraduate degree from La Salle University.

Lyndsy joined Monzo & Catanese in 2015 after beginning her career there as a summer associate. Her practice focuses on land use, planning and zoning, real estate, and environmental and regulatory compliance matters. She represents developers, businesses, property owners and other clients in real estate transactions and

development projects, regularly appearing before municipal planning and zoning boards and county, regional and state agencies. She also handles New Jersey liquor licensing matters.

Lyndsy is a member of the Cape May County judicial and prosecutorial appointments committee. She earned her law degree from Villanova University Charles Widger School of Law and her undergraduate degree from Virginia Polytechnic Institute and State University.

Alexis, also a Cape May County resident, previously practiced from Archer's Voorhees and Red Bank offices and will join Louis and Lyndsy in establishing the firm's presence in Cape May Court House.

The article places the Cape May County expansion within the context of Archer's broader geographic footprint. Headquartered in Voorhees, New Jersey, the firm has approximately 175 attorneys across 10 offices in New Jersey, Pennsylvania, New York, Delaware and Texas.

The addition of the Cape May Court House location represents another step in the firm's regional growth, bringing together attorneys with deep local knowledge and relationships and the capabilities of a full-service law firm. As Law360's coverage illustrates, the expansion is not simply about opening another office, but about strengthening the firm's ability to serve clients in a community where its attorneys already have longstanding personal and professional connections.

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