



Advanced Trial Tactics in Pennsylvania

Speaking Engagements & Seminars

03.20.2026

Presented by: Jeffrey M. Scott

In this NBI program, partner [Jeffrey Scott](#) will present two insightful sessions aimed at elevating trial lawyers' courtroom skills. These sessions focus on sophisticated strategies and advanced techniques that can help experienced and aspiring attorneys sharpen their courtroom performance.

In the first session, Jeffrey will focus on maximizing opening statements and direct examination. You'll learn how to structure your opening for maximum impact, engage the jury from the start, and avoid common pitfalls. He will also share strategies for organizing witness testimony, humanizing your witnesses, and handling key areas like impeachment and expert testimony.

In the second session, Jeffrey will cover advanced cross-examination techniques, especially when dealing with opposing experts and evidence. You'll discover how to challenge expert testimony, disqualify unreliable witnesses, and navigate objections, hearsay, and relevancy issues. He'll also reveal how to make the most of redirect examination to strengthen your case.

To learn more and register: <https://bit.ly/47aV2Ja>

Date & Time:

Friday, March 20

9:45 AM - 12:00 PM

Location:

Online

Related People



Jeffrey M. Scott

Partner

✉ jscott@archerlaw.com

☎ 215.279.9692

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