



\$50. Per Person (Limited to 50)

Reservation Form

4:00 pm - 6:00 pm

Thursday, March 2nd

Beach Haus Brewery, Belmar

Risky Business...

Information You Can't Afford Not To Know

**Navigating the Hazards of Construction
Strategies for Minimizing Risks**

\$50 Per Person - light snacks and 2 drink tickets included

Topics will include:

- Key Price & Schedule Risk in Construction Contracts
 - How to Draft Air-tight Subcontract Agreements
 - Project Safety Considerations
 - Avoiding Unnecessary & Uncovered Claims
- Other Liability Backstops (Bonding & Dispute Resolution)



Anthony Bruno, CPU, CRIS
USI Insurance Services

Anthony currently leads USI's Technical Resources team in the Northeast Region (NY & NJ). His role involves developing account strategy and coordinating the delivery of claims, analytics, and loss control solutions to our clients. He explores emerging risk exposures and various risk transfer mechanisms to reduce our clients' total cost of risk. Anthony was previously the Regional Construction Placement Director in USI's Northeast region and the Commercial Lines Leader in USI's White Plains office. Anthony has an extensive background in all aspects of commercial lines insurance including management & cyber liability and has worked across different industries throughout his insurance career, including construction, real estate, manufacturing & distribution, private equity & hedge funds, and publicly-traded companies. Prior to joining USI, he held various positions at regional and national brokerages, including Account Executive and Marketing Manager. Anthony received his Bachelors' degree from Fordham University and obtained his Chartered Property and Casualty (CPCU) designation in the fall of 2014. He previously served as the Board Secretary of the Westchester-Fairfield-Hudson chapter of the CPCU Society.



Daniel Chertok, Esq.
Archer Attorneys at Law

Daniel Chertok, Esq. is a partner in the real estate and construction group at Archer & Greiner, P.C. He works with clients ranging from individual owners to publicly traded companies. He has experience in various aspects of real estate and construction projects, from due diligence and financing to project completion and exit strategies. He also provides commercial contract services and has experience in all types of negotiations. Prior to joining Archer, Daniel worked as an associate in construction law at an AM LAW 100 law firm and as in-house counsel for a real estate developer in New York City.

Daniel's representative experience includes working with a publicly traded REIT and developer on the development of a 1.4 million-square-foot office tower in New York City and representing an offshore wind developer in purchases and licenses for a major US east coast wind project. He has also negotiated design and construction contracts for various projects, including commercial and industrial developments, distribution centers, and historic rehabilitation projects. Additionally, he has represented a private developer in reaching a multi-million dollar settlement agreement with a construction manager in connection with the completion of a residential condominium project.



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PAYMENT POLICY: All reservations must be paid in advance of the meeting. There will be no billing.
CANCELLATION POLICY: If you need to cancel your reservation, you MUST call the Association by February 24th for a refund. NO SHOWS WILL BE BILLED.

Company: _____ Contact: _____

Phone: _____ Fax: _____ Email: _____

Name(s): _____

Enclosed is my check in the amount of \$ _____ made payable to: SBACNJ

Please charge my: _____ Visa _____ MasterCard _____ Amex in the Amount of \$ _____

Number: _____ Exp. Date: _____

Name: _____ Signature: _____

Credit Card Billing Address: _____

Please Note: A convenience fee of 5% for American Express and 2% for Visa/MasterCard will be added to all credit card payments.



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