

66th Annual Convention & Expo October 28 - 30, 2014

Trump Taj Mahal Casino Hotel, Atlantic City, NJ



Convention Highlights





Take the tour...



Virtual Dementia Tour® Series "Your Window Into Their World"
The VDT® Series is a scientifically
proven method of training, created
for people caring for those with
Dementia, striving to provide
better care.





"The greatest form of respect we can give is to walk in someone else's shoes"

You'll find the Virtual Dementia Tour in the Arena Classroom.

DON Roundtable Breakfast

Tuesday, October 28 at 9 - 10 a.m. Limited Seating ~ Reservations Required Diamond A Ballroom

Exhibitor Mixer Lunch

Tuesday, October 28 at 1 p.m. & Wednesday, October 29 at 12 noon Exhibit Arena Food Court Kosher lunches also served

Exhibitor Mixer Cocktail Hour

Tuesday, October 28 at 5 p.m. Exhibit Arena Food Court

"HCANJ After Hours ~
No Tie Required"
Wednesday, October 29 from 5:30 - 7:30 p.m.
Tiara Ballroom

Prize Drawings Daily

Check our phone app or program for designated times.

There's an app for this!

Follow the convention agenda, including education session information, speaker bios, education handouts, & arena events on your phone!

Download and installation instructions will be available on our website approximately one week prior to convention. Printed instructions will also be available at the convention registration desk.



1	CON	TEED	ENCE	ATLA_	CI	NCF
v				A = A =		

MONDAY, OCTOBER 27, 2014

11 a.m.	Annual Golf Classic	Harbor Pines Golf Club					
		Harbor Filles Golf Club					
7 - 11 p.m. Exhibitor Hospitality Suite							
TUESDAY, OCTOBER 28, 2014							
8:30 - 10:30 a.m.	Registration, tour of exhibits, continental breakfast						
9 - 10 a.m.	DON Roundtable Breakfast ~ reservations required	T' 0 "					
10:30 a.m 12:30 p.m.	Opening Session	Tiara Ballroom					
12:30 - 3 p.m.	Tour of exhibits / Exhibitor Mixer Luncheon ~ complimentary to all registr	rants Exhibit Arena					
3 - 5 p.m.	 Education sessions Managing Medicare Compliance A Hidden Gem for Leadership from Within: The Lead CNA Implementation of Lessons Learned: Irene vs. Sandy 	Diamond Ballroom Diamond Ballroom Exhibit Arena Classroom					
5 - 6 p.m.	6 p.m. Tour of exhibits / complimentary cocktails & hors d'oeuvres						
5:30 p.m.	\$500 HCANJ cash prize drawings	Exhibit Arena Classroom					
6 p.m.	Arena closes for the day						
WEDNESDAY, OCTOBER 29, 2014							
8 - 9 a.m.	Continental breakfast PM	Foyer, 2nd floor (across from ballrooms)					
	Education sessions (Exhibit Arena Closed)	Diamond Ballrooms					
9 - 11 a.m.	 2014 Survey Trends in New Jersey: The Administrator, the Lawyer and the Regulator MLTSS Update Creating the Next Generation of the Interdisciplinary Team: What leaders need to know & DO 						
11 a.m 12 noon	Tour of exhibits						
12 noon – 2 p.m.	Exhibitor Mixer Luncheon ~ complimentary to all registrants	Exhibit Arena					
12 noon – 2 p.m.	Prize drawings for attendees - exhibitor prizes, complimentary stay at the Taj Mahal, and \$500 HCANJ cash prize	e Exhibit Arena Classroom					
2 - 4 p.m.	 Education sessions Ethical Management of Health Care Facilities: Beyond Compliance Dashboards & Data: Practical strategies for understanding and using Dementia Tour Wrap Up 						
4 - 5:30 p.m.	Prize drawings for attendees ~ remainder of exhibitor prizes & \$500 HCANJ cash prize Exhibit Arena to close immediately following prize drawings	Exhibit Arena Classroom					
5:30 - 7:30 p.m.	"HCANJ After Hours - No Tie Required" Registration and separate paid ticket are required	Tiara Ballroom					
THURSDAY, OCTOBER 30, 2014							
8:30 a.m.	Registration, tour of exhibits, complimentary continental breakfast						
9 a.m.	Prize Drawings for attendees MUST BE PRESENT TO WIN 1. \$500 HCANJ cash prize 2. Annual HCANJ state dues credit for 2015 (up to \$5,000) 3. HCANJ free education session in 2015 (HCANJ members & non-members eligible for all drawings) Exhibitor Drawing for Free 2015 Booth Space Exhibitor must be present to win	Exhibit Arena Classroom					
10:15 a.m 12:15 p.m.	HCANJ Annual Business Meeting for facility members only	Diamond Ballroom					

Registration Guide

HCANJ MEMBER FACILITY \$ 700 NON-MEMBER FACILITY \$1,500

Registration is **PER FACILITY**, **NOT per individual**. In order to register, the facility must include the complete facility badge registration form listing the names of their employees who will attend. Attendees must be employed at the facility for which they are being registered. Companies who own and or manage more than one facility CANNOT register all facilities under their company name. Registration will not be accepted without the facility registration form and payment in full. See complete rules and regulations at http://www.hcanj.org/facrules.

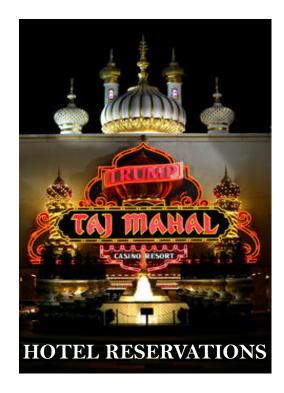
ADMINISTRATOR EDUCATION CONTACT HOURS: This continuing education program is approved for LNHA and CALA by the Health Care Association of New Jersey (HCANJ) and is in compliance with N.J.A.C. 8:34-7.3 to provide licensed nursing home administrator (LNHA) and certified assisted living administrator (CALA) education credits accepted by the Nursing Home Administrators Licensing Board (NHALB). This education activity may only be used for continuing education credit and not to meet academic college credits.

PA and DE credits have been submitted to the State Board of Examiners of Nursing Home Administrators and are pending approval.

NURSING EDUCATION CONTACT HOURS: This activity has been submitted to NJSNA for approval to award contact hours. New Jersey State Nurses Association is accredited as an approver of continuing nursing education by the American Nurses Credentialing Center's Commission on Accreditation.

Approval status does not imply endorsement by HCANJ, NJSNA or by ANCC of any commercial products discussed / displayed in conjunction with the educational activity.





Hotel accommodations are not included with your Convention registration.

Room Rates:

Taj Tower:

Single or double rate per day \$89 Grand Suite \$159

Chairman Tower:

Single or double rate per day ···· \$109 Tower Suite ···· \$209

Hotel check-in: 4 p.m. Hotel check-out: 12 noon

Online Reservations:

https://resweb.passkey.com/go/HCANJ14 Use group code ANJHC14 to receive group rate

Or call:1-800-825-8888

Reservations made after October 9th are on a spaceavailability basis at the current hotel rates. All room rates include a registration fee to HCANJ.

NOTE: There is another conference in AC the same week, make your reservations early!

Tuesday October 28, 2014

Convention and/or exhibit registration is required to take part in all activities.

8 a.m. Registration open

8:30 - 10:30 a.m.

Continental Breakfast

Exhibit arena food court

Exhibit arena open to
attendees

9 - 10 a.m. DON Roundtable Breakfast Reservations required

10:30 - 12:30 p.m. President's Welcome & Keynote Speaker

1 to 3 p.m.

Complimentary Exhibitor

Mixer Luncheon &

Tour of Exhibits

Exhibit Arena

3 - 5 p.m. Concurrent Seminars (no breaks)

5 - 6 p.m.

Complimentary

Cocktails &

Hors d'oeuvres

Exhibit Arena Food Court

6 p.m.

Prize Drawings

Exhibit Arena Classroom

Drawings to include

two \$500 cash prizes

Exhibit arena closes for the day immediately following prize drawing.

Education session handouts will be available on the HCANJ website & the conference phone app.

OPENING SESSION • 10:30 AM - 12:30 PM

Welcome & Awards Presentation

Tiara Ballroom

Jon Dolan, President & CEO, Health Care Association of New Jersey



Keynote Speaker

Brad Nieder, M.D.

Sponsored by COMS Interactive

Brad Nieder, M.D., is a funny doctor and clean comedian who blends healthcare humor with wellness advice and an uplifting message. Dr Brad is not only an entertaining and inspiring Presenter, he is also informative. He believes "Laughter is the Best Medicine!" He explains, without being boring, how laughter really is good medicine for managing pain, enhancing immune system function, reducing stress, and more. Dr Brad is sure to inject a dose of healthy humor and provide the perfect prescription for happy, healthy living.

2.0 LNHA & CALA Educational Credits Pending Approval for DE NY NJ PA

CONCURRENT EDUCATION SEMINARS ● 3 PM - 5 PM

PROGRAM 2
Diamond Ballroom

MANAGING MEDICARE COMPLIANCE

SNFs are being forced to manage a host of audit initiatives from various third party auditors, many of which utilize different strategies to identify potential overpayments and compliance issues. This program will review recent audit activity and offer strategies to successfully manage differing requirements to ensure your process is compliant, efficient, and effective.

Topics to include:

- Effective billing strategies
- Change of Therapy OMRA "COTO" compliance utilizing case study
- Compliant MDS assessment completion
- Appropriate Medicare denial notice issuance

Faculty:

Vincent Federle

Reimbursement Analyst, Zimmet Healthcare Services Group, LLC.

Education Credits: 2 hours LNHA & CALA: NJ NY PA DE pending approval PROGRAM 3

Diamond Ballroom

A HIDDEN GEM FOR LEADERSHIP FROM WITHIN - THE LEAD CNA

Recent data suggests that high levels of job satisfaction for CNAs are fueled by workplace support and mentorship, training that builds skills and confidence, opportunities for career advancement, and a feeling that their work is making a difference in the lives of those they serve. This program will share how several facilities significantly improved CNA job satisfaction and improved quality through the development and implementation of the "Lead CNA" position. Hear from Lead CNAs about the challenges, rewards and goal of their new position

Topics to include:

- Identifying ways that resident, families, peer-CNAs, nurses and other clinicians benefit from the Lead CNA
- Evaluate different models and job descriptions to determine which best fits the needs of your community

Faculty:

Denise Kish, CALA - Panel Moderator Dir., Organizational Development & Service Excellence, Christian Health Care Center

Panel - Bartley Healthcare, Christian Health Care Center, and Hospicomm Inc.

Education Credits: 2 hours LNHA & CALA: NJ NY PA DE pending approval Nurse Professional contact hours pending PROGRAM 4
Exhibit Arena Classroom

IMPLEMENTATION OF LESSONS LEARNED Irene vs. Sandy

This session will provide attendees with an overview of preparedness issues that HCANJ identified during Hurricane Irene and how lessons learned were leveraged to improve upon our organization's response during Super Storm Sandy. During these storms, generators went from an annual cost item to an absolutely critical piece of equipment whose successful operation meant the difference between sheltering-in-place and evacuation.

Topics to include:

- The importance of pre-event relationships with emergency management and regional healthcare coalitions
- The evacuation vs. shelter-in-place decision-making process
- Pre-event generator readiness

Faculty:

J. David Weidner, MPH, REHS, MEP, CEM Director Emergency Preparedness, HCANJ

Brent Kephart,

VP, GM, P3 Generator Services

Education Credits: 2 hours LNHA & CALA: NJ NY PA DE pending approval Nursing contact hours approved: 7372-5/13-15

Wednesday October 29, 2014

Convention and/or exhibit registration is required to take part in all activities.

8 - 9 a.m. *Continental Breakfast* PM Foyer (2nd floor)

9 - 11 a.m.

Concurrent Seminars
(no breaks)

Diamond Ballrooms

11 a.m. - 12 noon Exhibit Arena open Tour of exhibits

12 noon - 2 p.m. Complimentary Exhibitor Mixer Luncheon & Prize Drawings

Exhibit Arena & Classroom Drawings to include:

- Exhibitor prizes
- Taj Mahal getaway
- \$500 Cash

2 to 4 p.m.

Concurrent Seminars

(no breaks)

Exhibit Arena remains open

4 to 5:30 p.m. *Prize Drawings*

Exhibit Arena Classroom Drawings to include Remainder of exhibitor prizes & \$500 Cash

Exhibit Arena closes for the day immediately following the prize drawings.

5:30 - 7:30 p.m. "HCANJ After Hours ~ No Tie Required" Tiara Ballroom Paid ticket required

Education session handouts will be available on the HCANJ website & the conference phone app.

CONCURRENT EDUCATION SEMINARS ● 9 AM - 11 AM

PROGRAM 5
Diamond Ballroom

2014 SURVEY TRENDS IN NJ: The Administrator, the Lawyer and the Regulator

This session will review the top survey trends in New Jersey. While reviewing these trends, the session will open up to a panel discussion of how to avoid such deficiencies, correction measures, and IDR situations. The panel will share their facility experiences, how they overcame issues, and end results.

Topics to include:

- Current state and national trends
- Preventative actions to avoid deficiencies & enhance improvement systems
- Post-survey requirements

Faculty:

Linda Elizaitis, Panel Moderator President, CMS Compliance Group Deborah Gottlieb, Director Program Compliance & Health Care Financing NJ Department of Health

Brian Rath, Esq.

Buchanan, Ingersoll & Rooney PC

Jan Testa, RN, BSN, MSN, LNHA Consultant and education specialist

Education Credits: 2 hours LNHA & CALA: NJ NY PA DE pending approval PROGRAM 6
Diamond Ballroom

MLTSS UPDATE

This session will provide an overview of the current status of the managed care transition (MLTSS) in New Jersey - Where are we now? Where are we headed? It will detail the challenges providers face, solutions to a number of issues and future advocacy plans important to providers. Issues currently still open will also be discussed.

Faculty:

Jon Dolan, President & CEO, HCANJ

Robert J Fogg, Partner Archer&Greiner, P.C.

Education Credits: 2 hours LNHA & CALA: NJ NY PA DE pending approval PROGRAM 7
Diamond Ballroom

CREATING THE NEXT GENERATION OF THE INTERDICIPLINARY TEAM - What leaders need to know & DO

There is an amazing difference in care quality and overall achievement in some nursing facilities because the diverse professional disciplines collaboratively "fire on all cylinders." It shows in their clinical outcome achievements, resident/family satisfaction surveys, financials, census, and regulatory success as well as in their positive daily work culture. This session will discuss how to implement the three "Cs" - Coordination, Cooperation and Capability - within a facility.

Topics to include:

- Why organizations find work "silos" attractive despite their negative impact on operations
- How to proactively encourage team strengths in authentic communication.

Faculty:

Lou Ann Brubaker, President Brubaker Consulting

Education Credits: 2 hours LNHA & CALA: NJ NY PA DE pending approval Nurse Professional contact hours pending

CONCURRENT EDUCATION SEMINARS ● 2 PM - 4 PM

PROGRAM 8
Diamond Ballroom

ETHICAL MANAGEMENT OF HEALTH CARE FACILITIES: Beyond Compliance

This session will explore the relationship between ethical leadership and organization success in today's health care environment and long term care facilities. Emphasis will be placed on creating an ethical culture that extends beyond adherence to regulation.

Topics to include:

- Methods to respond to ethical uncertainty & conflict
- Tools for an ethical decision-making process
- Identifying characteristics of an ethical leader

Faculty:

John Donnellan, MPA, FACHE Adjunct Professor of Health Policy & Management NYU, Robert F. Wagner Graduate School of Public Service

Education Credits: 2 hours LNHA & CALA: NJ NY PA DE pending approval PROGRAM 9 Diamond Ballroom

DASHBOARDS AND DATA: Practical strategies for understanding and using data

We are living in the age of information but are you making the most of the data around you? This session will explore the various types of SNF data available, the underlying limitations and inherent value for use, and practical strategies for use in dashboard management, communications with ACOs and hospitals, and performance improvement.

Topics to include:

- Practical strategies on the use of data analytics
- Understanding the concept of risk adjustment
- The use of case studies and success stories related

Faculty:

Cheryl Field, MSN,RN, CRRN VP Healthcare and Privacy Officer, PointRight

Education Credits: 2 hours LNHA & CALA: NJ NY PA DE pending approval PROGRAM 10 Exhibit Arena Classroom

DEMENTIA REALITY CHECK

Participants will develop a greater understanding of the challenges faced daily by dementia patients, resulting in better care. Learn how behavior problems in dementia can be viewed as coping mechanisms, thereby changing how we care for these patients.

Session objectives:

- Experience what dementia may feel like
- Develop better understanding of dementia care needs
- Integrate lessons learned into the day-to-day management of dementia

Faculty:

Second Wind Dreams Marietta, GA

manotta, ort

Education Credits: 2 hours LNHA & CALA: NJ NY PA DE pending approval Nurse Professional contact hours pending

Thursday October 30, 2014

Convention and/or exhibit registration is required to take part in this day's activities

8:30 a.m.

Continental Breakfast
Exhibit Arena Food Court
Exhibit Arena open to attendees

9 a.m. *Prize Drawings*

Prize drawing entry ballots are available at 8:30 a.m. at the entrance to the Exhibit Arena. Must be present to win

10 a.m. *Arena Closing*

Immediately following the prize drawings, the Exhibit Arena will close

For safety reasons, ONLY exhibitors may remain in the Exhibit Arena at the conclusion of the prize drawings

10:15 a.m. - 12:15 p.m. HCANJ Annual Business Meeting Breakfast served Diamond Ballroom (HCANJ facility members only)

Education session handouts will be available on the HCANJ website & the conference phone app.

9 AM

Exhibit Arena Classroom

PRIZE DRAWINGS

- \$500 cash prize to an individual from a registered facility
- Exhibitor drawing for free booth space at the 2015 Annual HCANJ Convention and Expo. No cash substitute in lieu of booth space. Must be present to win.

SPECIAL DRAWINGS

Only registered facility personnel are eligible

- GRAND PRIZE: Up to \$5,000 in HCANJ state dues credit for 2015. Awarded dues credit does not include national dues. No cash substitute in lieu of dues credit.
- SECOND PRIZE: Free admission for one individual (selected by facility) to attend the 2015 Annual HCANJ 20-Hour Symposium.
- THIRD PRIZE: Free admission for one individual (selected by facility) to attend the 2015 HCANJ Annual Assisted Living Conference.

SPECIAL DRAWING RULES

- All New Jersey long term care facilities, whether or not they are currently HCANJ members, are eligible to win provided that they have paid in full for the 66th Annual Convention and Expo at the time of the drawing.
- Entry ballots will be available on Thursday,
 October 30, 2014 at 8:30 a.m. at the entrance to the
 Exhibit Arena. Each eligible facility wishing to
 participate must complete a ballot. Only one entry is
 allowed per facility.
- The facility owners or administrators/executive directors must be present at the drawing to accept prizes. If the owner or administrator/executive director is not present when their facility name is drawn, the facility will be disqualified and another facility entry form will be drawn. The winning facility owner or administrator/executive director will receive a letter from HCANJ indicating the prize their facility has won. Awarded dues credit does not include national dues. No cash substitute in lieu of awarded prizes.

10:15 AM - 12:15 PM

Diamond Ballroom

HCANJ ANNUAL BUSINESS MEETING

(facility members only)

Complimentary buffet breakfast

Opening Remarks:

Jon Dolan, President & CEO Health Care Association of New Jersey

Guest Speaker:

Representative from American Health Care Association / National Center for Assisted Living

CEUs approved: HCANJ Member NJ LNHA/CALA - 2 hrs.

- 1 hour for attending education session
- 1 hour for attending the Annual Meeting

HCANJ SHOW MANAGEMENT

(609) 890-8700 | Fax (609) 584-1047

Michelle Palko

Director, Education/Convention Services

Andrea Browne Office Manager/Bookkeeper

food & beverage

For convention registration and sponsorship information visit our website at: http://www.hcanj.org/2014conv

For information or to register for this year's HCANJ Foundation Golf Classic, please visit: http://www.hcanj.org/2014golf

A Special Thanks to our 2014 HCANJ Gold Sponsors













SOLUTIONS • PERFORMANCE • RESULTS





















