HUDSON-BERGEN INN OF TRANSACTIONAL COUNSEL

Hackensack, NJ
Program Schedule 2016-2017

Date	Topic	Speaker/Leader
Sept 8, 2016	**Handling Residential Real Estate Problems—Newest, Biggest, Worst and Most Expensive Problems** (New Statewide Contract, Addenda to Same, etc.)	Donald D. Campbell, Esq. (Campbell & Campbell)
Oct 13, 2016	**How a CPA Can Help Clients Sell Their Businesses** (Cleaning Up Skeletons to Preparing Financial Statements to Business Valuations, and More)	Randall M. Paulikens, CPA /ABV/CFF/CITP (Friedman LLP)
Nov 10, 2016	**Essentials of IP Law for Transactional Attorneys** (Patents, Trademarks, Copyrights, Trade Secrets, What's New, What's Hot, Drafting Tips, How to Protect IP with Employees, Vendors, etc.)	Richard Gearhart, Esq. (Gearhart Law LLC)
Dec 8, 2016 6:00pm to 8:30pm	**(1) Crowdfunding: New Ways to Raise Money** **(2) Business Law Update** **HOLIDAY PARTY!!!** (Hot Buffet and Open Bar!) Special Meeting Location: Hilton Hasbrouck Heights	(1) Alan N. Walter, Esq. (2) Gianfranco A. Pietrafesa, Esq. (Archer & Greiner, PC)
Jan 12, 2017	**Essentials of Estate Planning, with an Emphasis on Business Owners (i.e., Business Succession Planning)**	Richard Jon Contant, Esq. and Andrew J. Cevasco, Esq. (Archer & Greiner, PC)
Feb 9, 2017	**Avoiding the Seven Deadly Ethics Sins!** (2.0 CLE Credit Hours in Ethics!)	Steven L. Menaker, Esq. (Chasan Leyner & Lamparello, PC)
Mar 9, 2017	**Tax Considerations when Forming, Operating and Terminating a Business**	Ira J. Kaltman, Esq. and Emery C. Duell, Esq. (Beattie Padovano, LLC)
Apr 13, 2017	**Anatomy of Legal Opinion Letters** (The meaning of the opinions; due diligence to support the opinions; minimizing liability; ethics of giving opinions; etc.)	Barry J. Bendes, Esq. (Locke Lord LLP)
May 11, 2017	**Essentials of Employment Law for Transactional Attorneys** (What's New, What's Hot, Drafting Tips, Areas of Concern, Summary of Employment Laws)	Randi W. Kochman, Esq. (Cole Schotz, PC)
Jun 8, 2017	**Nuts and Bolts of 1031 Exchanges**	Vincent J. Rubino, Jr., Esq. (Hartz Mountain) and Pamela A. Michaels, Esq. (Asset Preservation)